

Questions from tenderers and corresponding answers

N.B.: The questions and answers will form an integral part of the tender documents.

Tender number: 10011350

Version 1 from 29 May 2026

| No. | Subject (e.g. document section 1) | Question | Answer |
|-----|--------------------------------------|---|---|
| 1. | Personnel concept | <p>We would be grateful for a clarification regarding the personnel requirements. The ToR specifies one key expert with a broad range of qualifications and experience. Could you please confirm whether GIZ would consider a small team of complementary experts, collectively covering all required areas of expertise and experience, provided that one expert is designated as the lead/key expert and remains fully responsible for the delivery of the assignment?</p> <p>Our question is motivated by the multidisciplinary nature of the assignment, where expertise in EU market access, export promotion, business matchmaking, value chain development, and sector-specific knowledge may be distributed across a small team of specialists.</p> | No, we are not willing to accept more than one expert for the requested services. |